



PRESS RELEASE

24 March 2010

Rapproche launched to make dispute resolution more effective

Today sees the public launch of Rapproche, a dynamic new service that brings mediation and other conflict resolution techniques to people who wish to understand and resolve disputes and disagreements of all kinds in business, work and other professional settings.

Rapproche is founded by James Savory who gained 20 years top-flight legal experience as a Tax Partner with pre-eminent city law firm, Slaughter and May. James combines his experience as a lawyer, mediator, business coach and leadership trainer with his qualifications and training in Neuro-Linguistic Programming and conflict resolution to offer a refreshing and effective approach to resolving disputes.

Rapproche's range of skills offers a tailored approach to resolving disputes, whether formal legal proceedings have been issued or not. Where disputants are seeking settlement of litigation, Rapproche can help them construct an effective solution. Where they are looking to rebuild or enhance their business relationships, whether internally or with a supplier, customer or other business partner, Rapproche's wide experience of working with communication and conflict resolution helps those involved find effective ways to move forward.

All too often disagreements and disputes lead to stress, paralysis, destructive conflict and litigation. Rapproche has been set up to assist people to meet the challenge of their disputes, move away from the ill effects of conflict and refocus their energy constructively on the future. Rapproche establishes safe ways for those involved in a dispute to communicate their true interests and work out solutions that meet their needs.



Rapproche covers three main areas. *Dispute mediation* is for where litigation has already begun or is imminent. This traditional mediation service leads towards settling of claims and can include addressing continuing business or family relationships, where appropriate.

Organisational mediation works towards the re-establishing of a shared aim or purpose, the rebuilding of relationships and the setting up of effective ways to deal with disagreement in the future. Organisational mediation is particularly suited to small and medium sized enterprises, partnerships, families and not-for-profit organisations, or teams within larger organisations, which are able to gain the full value of Rapproche's personal approach. Organisational mediation is also invaluable between joint venturers and partner organisations in long-term contracts.

Finally, where conflict between two individuals is undermining their own, or their colleagues', effectiveness, *Personal mediation* helps them build a new working relationship. This embraces workplace mediation, among other similar situations.

Commenting on the launch of Rapproche, James says:

"We are very excited to be launching Rapproche now that mediation and facilitated conflict resolution is increasingly recognised as an alternative to litigation, destructive conflict or impasse. We are different because we have both the legal experience to help design effective solutions in a wide range of situations and the understanding that conflicts are resolved when peoples' genuine and legitimate interests are addressed. We appreciate that there are times when just settling the dispute is enough; we respect that choice and our approach operates effectively to that end. We also offer much more to disputants who want a deeper, lasting resolution."

-Ends-

For further information please contact:

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Notes to Editors

James Savory

QUALIFICATIONS

NLP Trainer: John Grinder, Carmen Bostic St Clair and Michael Carroll (2007)

Community Mediator: Mediation UK (2006)

Accredited Mediator: Chartered Institute of Arbitrators (2005)

Diploma in Executive Coaching: Academy of Executive Coaching (2003)

NLP Practitioner and Master Practitioner: Integration Training Centre (1998 - 2002)

Associate Chartered Institute of Taxation: (1980)

Solicitor: admitted 1978

BA in Law: Queens' College, Cambridge (1975)

James is a deeply skilled, experienced and practical mediator. Areas he covers include:

- Banking and Insurance
- Investment and Financial Services
- Company, Commercial and Contract law
- Share and Business valuation
- Director, Shareholder and Partner disputes
- Real Property and Building disputes
- Boundary and Neighbour disputes
- Employment and Workplace
- Family Property dispute